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Adam Kahane (photo credit: Móric van der Meer)

MEDIA RELEASE

Adam Kahane explains how to collaborate with the enemy at SFU RADIUS lecture

October 11, 2017

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On October 12th, [RADIUS SFU](#), [SFU Innovates](#) and the [Beedie School of Business](#) host renowned negotiator Adam Kahane for a keynote address and question and answer session at the Fletcher Theatre at Simon Fraser University's Vancouver Harbour Centre campus.

Kahane will give a lecture based on his latest book, *Collaborating with the Enemy*, published in June 2017. "Often, to get something done that really matters to us," he says, "we need to work with people we don't agree with or like or trust."

Kahane says that the conventional understanding of collaboration—that it requires a harmonious team that agrees on where it's going, how it's going to get there, and who needs to do what—is wrong. He argues for a new approach to collaboration that embraces discord, experimentation, and genuine co-creation.

WHAT:

Lecture by Adam Kahane on his latest book, *Collaborating with the Enemy*.

WHEN:

- Thursday, October 12, 2017
- 5 p.m. to 7 p.m.

WHERE:

- Fletcher Challenge Canada Theatre, SFU's Harbour Centre Campus
- Room 1900, 515 West Hastings Street, Vancouver

WHY:

A recent [Pew Research Centre poll](#) indicates that partisanship and polarization over issues has increased dramatically since 1994.

Adam Kahane has extensive experience negotiating peace agreements—working in Guatemala after the 1996 peace treaty, South Africa in 1991-92 (before the end of Apartheid) and South Sudan after cessation (in 2011).

ABOUT SIMON FRASER UNIVERSITY:

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